CONTRACT



WSOC-TV WSOC Television, Inc. PO Box 809229 Chicago, IL 60680-9229 (855) 333-2676

And:

Waterfront Strategies 3050 K Street NW Ste 100 Washington, DC 20007

	Contract / Re	vision	Alt Order	· #			
	585782	1	0959868				
Product							
HOUSE MAJORITY FO	RWA						
Contract Dates	Estimate #						
08/20/19 - 08/26/19	7884						
Advertiser			Original Dat	e / Revision			
ISS/House Majority Fo	orward-A		08/13/19	/ 08/13/19			
	Billing Cycle	Billing	Calendar	Cash/Trade			
	WEEKLY	Broado	cast	Cash			
	Property	Account Executive		Sales Office			
	WSOC-TV	Philadelphia CoxRep		p: CoxReps Phila			
	Special Hand	Special Handling					
	Demographic	Demographic					
	Adults 35+						
	Agy Code		ser Code	Product 1/2			
	TV14573	509		545			
	Agency Ref		Advertise	er Ref			
	P00018027	P00018027		P00071584-A			

*Line Ch Start Date End Date Descri	Start/End ption Time	Spots/ Days Length Week	Rate PCodeRtn	Tyne Snots	Amount
and the Company of Section Control of the Control o	N Daybreak 6:00 AM-6:30 AM	:30	P-03	NM 3	\$5,400.00
N 2 WSOC 08/20/19 08/26/19 6a EWI <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	N Daybreak 6:30 AM-7:00 AM <u>Spots/Week</u> <u>Rate</u> 3 \$1,900.00		P-03	NM 3	\$5,700.00
N 3 WSOC 08/20/19 08/26/19 GMA 7: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF		:30	P-03	NM 7	\$12,600.00
N 4 WSOC 08/20/19 08/26/19 GMA 8: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	A STATE OF THE STA	:30	P-04	NM 5	\$8,000.00
N 5 WSOC 08/25/19 08/25/19 EWN 6 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/19/19 08/25/191		;30	P-03	NM 1	\$700.00
N 6 WSOC 08/25/19 08/25/19 Su 7a-8 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/19/19 08/25/191	a News 7a-8a <u>Spots/Week</u> <u>Rate</u> 1 \$1,000.00	:30	P-03	NM 1	\$1,000.00
N 7 WSOC 08/20/19 08/26/19 M-F 9a- <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	See of more two	:30	P-04	NM 4	\$3,200.00
N 8 WSOC 08/20/19 08/26/19 M-F 10a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF		:30	P-03	NM 4	\$2,800.00
N 9 WSOC 08/20/19 08/26/19 The Vie <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	· · · · · · · · · · · · · · · · · · ·	:30	P-03	NM 4	\$4,000.00
N 10 WSOC08/20/19 08/26/19 EWN 1: Start Date End Date Weekdays	Noon M-F 12p-1230p Spots/Week Rate	# 30	P-03	NM 4	\$4,800.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.



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 	The state of the s	
585782 /	09598687	
Contract / Revision	Alt Order #	

Contract Dates Product Estimate # 08/20/19 - 08/26/19 HOUSE MAJORITY FOR 7884

Advertiser Original Date / Revision 08/13/19 / 08/13/19 ISS/House Majority Forwa

*Line Ch Stort Data Find Data Deceription	Start/End Time		Spots/	D . DO . D:	-	
*Line Ch Start Date End Date Description Start Date End Date Weekdays	Spots/Week	Days	Length Week	Rate PCodeRtn	Type Spots	Amount
Week: 08/20/19 08/26/19 MTWTF		Rate ,200.00				
N 11 WSOC 08/20/19 08/26/19 M-F 1230-1p			:30	P-03	NM 3	\$2,100.00
Start Date End Date Weekdays Week: 08/20/19 08/26/19 MTWTF	Spots/Week 3	<u>Rate</u> \$700.00				
N 12 WSOC 08/20/19 08/26/19 Strahan and			:30	P-03	NM 3	\$1,800.00
Start Date End Date Weekdays Week: 08/20/19 08/26/19 MTWTF~-	Spots/Week 3	<u>Rate</u> \$600.00				
N 13 WSOC 08/20/19 08/26/19 General Hos	CONTRACTOR CONTRACTOR CONTRACTOR		:30	P-03	NM 3	\$1,950.00
Start Date End Date Weekdays Week: 08/20/19 08/26/19 MTWTF	Spots/Week 3	<u>Rate</u> \$650.00			ı	
N 14 WSOC08/25/19 08/25/19 GMA Su	8-9a	ΨΟΟΟ.ΟΟ	:30	P-03	NM 1	\$1,700.00
Start Date	Spots/Week	Rate		1 -03	TNIA!	Ψ1,100.00
Week: 08/19/19 08/25/191		,700.00				
N 15 WSOC 08/25/19 08/25/19 This Week: S Start Date End Date Weekdays	Stephanor9a-10a Spots/Week	Data	:30	P-03	NM 1	\$1,400.00
Week: 08/19/19 08/25/191		<u>Rate</u> ,400.00			i.	
N 16 WSOC08/20/19 08/26/19 M-F 4p-5p	4p-5p		:30	P-03	NM 4	\$3,400.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 <u>MTWTF-~</u>	Spots/Week	Rate			- 1	
		\$850.00		B 00	Taranga .	
N 17 WSOC 08/20/19 08/26/19 EWN 5p M-F Start Date End Date Weekdays	5p-530p Spots/Week	Rate	:30	P-03	NM 4	\$6,000.00
Week: 08/20/19 08/26/19 MTWTF		,500.00				
N 18 WSOC08/20/19 08/26/19 EWN 5:30p I			:30	P-03	NM 4	\$6,800.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	Spots/Week 4 \$1	Rate ,700.00				
N 19 WSOC08/20/19 08/26/19 EWN 6P-630		,700.00	:30	P-03	NM 4	20,000,02
Start Date End Date Weekdays	Spots/Week	Rate	.30	P-03	NM 4	\$9,000.00
Week: 08/20/19 08/26/19 MTWTF	4 \$2	2,250.00				
N 20 WSOC08/20/19 08/26/19 M-F 7P-730F	= " 6550" 25		:30	P-03	NM 4	\$16,000.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	Spots/Week 4 \$4	<u>Rate</u> 1,000.00			ı	
N 21 WSOC08/25/19 08/25/19 EWN 6P SA		,,000.00	:30	P-03	NM 1	\$1,400.00
Start Date End Date Weekdays	Spots/Week	Rate	300	. 00		Ψ1,400.00
Week: 08/19/19 08/25/191		,400.00			_	
N 22 WSOC08/20/19 08/26/19 M-F 7P-730F	COMPANY AND DESCRIPTION OF THE PERSON OF THE	Data	:30	P-04	NM 4	\$6,800.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	Spots/Week 4 \$1	<u>Rate</u> ,700.00				
N 23 WSOC08/20/19 08/26/19 M-F 730-8P	730-8P		:30	P-04	NM 4	\$6,400.00
Start Date End Date Weekdays	Spots/Week	<u>Rate</u>				45, 100.00
Week: 08/20/19 08/26/19 MTWTF		,600.00				
N 24 WSOC 08/26/19 08/26/19 Mon Prime C Start Date End Date Weekdays	Other 1 8p-11p Spots/Week	Rate	:30	P-03	NM 1	\$6,500.00
Week: 08/26/19 09/01/19 1		5,500.00			- 1	
N 25 WSOC08/20/19 08/20/19 Tue Prime O	ther 1 8p-11p		:30	P-03	NM 1	\$5,500.00
Start Date End Date Weekdays	Spots/Week	<u>Rate</u>			ı	

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	Contract / Revision	Alt Order #	
	585782 /	09598687	
Contract Dates	Product	Estimate #	111.00
8/20/19 - 08/26/19	HOUSE MAJORITY F	OF7884	

Advertiser Original Date / Revision

ISS/House Majority Forw: 08/13/19 / 08/13/19

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate PCodeRtn Type	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/19/19 08/25/19 -1	<u>Spots/Week</u> <u>Rate</u> 1 \$5,500.00				
N 26 WSOC 08/22/19 08/22/19 Thur Prime Ho <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/19/19 08/25/191	our 2 9p-10p <u>Spots/Week</u> <u>Rate</u> 1 \$3,800.00		P-05 NM	1	\$3,800.00
N 27 WSOC 08/25/19 08/25/19 Sun HOUR 3 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/19/19 08/25/191	9p-10p <u>Spots/Week</u> <u>Rate</u> 1 \$6,000.00		P-03 NM	1	\$6,000.00
·	5p LOCI11p-1135p <u>Spots/Week</u> <u>Rate</u> 5 \$1,750.00		P-03 NM	5	\$8,750.00
N 29 WSOC 08/20/19 08/26/19 Jimmy Kimme <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	l Live 1135p-1235a <u>Spots/Week Rate</u> 3 \$700.00		P-04 NM	3	\$2,100.00
N 30 WSOC 08/20/19 08/26/19 ABC News Nig <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 08/20/19 08/26/19 MTWTF	ghtline 1235a-108a <u>Spots/Week Rate</u> 3 \$450.00		P-03 NM	3	\$1,350.00
	al GameVarious <u>Spots/Week</u> <u>Rate</u> 1 \$13,000.00		P-03 NM	1	\$13,000.00
		Totals	0.00	92	\$159,950.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/19/19 -08/25/19	71	\$126,100.00	(\$18,915.00)	\$107,185.00
08/26/19 -09/01/19	21	\$33,850.00	(\$5,077.50)	\$28,772.50
Totals	92	\$159,950.00	(\$23,992.50)	\$135,957.50

Signature:	Date:
-	 _

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